



Steel & Metal Service Center Pottsville, PA

Micro Internship: Fall

Project Description: This student will be traveling with our senior sales rep. They will be meeting with our customers based around central PA. The student will learn in person customer relationships. Follow up on quotes and sales calls. Taking customers to lunch or dropping off lunch. We strive to make all our customers feel special and important. When the student has finished their micro-internship they will have learned that a firm handshake and confidence goes a long way. How to uphold commitments and relationship building skills. Networking within the steel and metal business. Learn the different types of applications in the steel and metal industry

Desired Majors: Business Sales – JR/SR

Approx. Length: Fall, 40 hours

Format: In Person

Contact: Lance Wilks
General Manager
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856-434-2230

In cooperation with the KU Career Development Center Questions?: careerhelp@kutztown.edu