

Pennsylvania SBDC International Team at MOU Signing



From Left: Kathleen DeLeo, Wilkes University SBDC; Tony Palamone, Indiana University of Pennsylvania SBDC; Gonzalo Manchego, Duquesne University SBDC; Vickie Gyenes, St. Vincent College SBDC; Lindsey Gilkes, University of Pittsburgh SBDC; Martin Brill, Kutztown University SBDC; Joseph Hanley, U.S. Commercial Service; Christian Conroy, Pennsylvania SBDC Lead Office; Robin Burtner, Shippensburg University SBDC; Donna Simpson, The University of Scranton SBDC; Laurie Sterner, Kutztown University SBDC; Miranda Mease, Clarion University SBDC; Lenin Agudo, Widener University SBDC; James Kunkel, St. Vincent College SBDC. Not pictured: Reed Byrum, Bucknell University SBDC; Brent Rondon, Duquesne University SBDC; Mary McKinney, Duquesne University SBDC; Jill Newcomer, Gannon University SBDC; Cora Landis, Lehigh University SBDC; Brenda Holdren, Lock Haven University SBDC; Mary Beth Zingone, Lehigh University SBDC; Maria Spencer, Penn State SBDC; Darlene Atta, Temple University SBDC.

Since signing the original MOU agreement in 2012, the Pennsylvania SBDCs and U.S. Commercial Service's network of worldwide offices have worked together on marketing, educational programs and events leveraging both entities' expertise to help make U.S. businesses—and particularly small and medium-sized, Pennsylvania based firms—more export savvy. Joint activities have included building awareness through outreach at trade shows, export seminars, and trade education events.

Upcoming international business education events and trade shows hosted by the Pennsylvania SBDC and U.S. Commercial Service include:

- [Trade Winds – Latin America](#), September 6-13, 2016 (Chile, Mexico, Bolivia, Paraguay, Peru, Argentina, and Uruguay)
- [ExportTech: Fast track to Developing Strategies for International Sales](#), Fall 2016 (Philadelphia, PA)
- [Export University 2016-2017](#), Fall 2016 (Philadelphia, PA)

Companies interested in exploring these opportunities should contact one of the 18 SBDCs in Pennsylvania by visiting www.pasbdc.or/centers.