

Bachelor of Science in Business Administration with a major in Finance

Finance majors complete rigorous study in investments, portfolio management, financial markets and institutions, financial management, multinational financial management, and personal financial planning. Students may choose from a variety of electives based on their career goals. For example, if they want to pursue a career in the financial services industry, they may choose tax accounting as an elective to complement their courses on personal financial planning, investments and portfolio management. Similarly, individuals interested in a career in corporate finance may choose among advanced business computer applications, advanced business statistics, and managerial accounting. The curriculum for finance majors emphasizes the use of computers with special attention given to spreadsheet software. Based on feedback from the business community, it is recommended that students complete one or more internships to be successful and competitive when entering this field.

Career types associated with Finance

(Is this a good fit for you? Are you a...)

Enterprising - "Leader" Social - "Helper" Conventional - "Organizer"

Related skills, values and qualities

- Strong quantitative and problem-solving skills
- Aptitude for accuracy and detail
- Ability to organize, analyze or interpret data
- Excellent interpersonal skills and proficiency in written and oral communications
- Strong organizational skills and ability to adapt to change
- Sense of confidence and ability to present oneself in a professional manner

Courses Finance majors typically enjoy

- Accounting
- Business
- Business Mathematics
- Computer Operations
- Computer Programming
- Economics
- Mathematics
- Statistics

Common interests of Finance majors

- Participating in investment activities (real or virtual)
- Working part-time in a bank, saving and loan, or credit union
- Serving as a treasurer for an organization
- Solving problems using analytical and logical processes
- Joining finance-related organizations such as the American Bankers Association
- Attending finance-related lectures, trade shows, or conventions

For more information about the major

Contact the Department of Business Administration 233 deFrancesco, 610-683-4580, or visit www.kutztown.edu/Finance

KU Majors related to Finance

Accounting, Management, Computer Science, Mathematics

Enterprising students may also be interested in: Advertising*, Communication Design, Communication Studies, Criminal Justice, Economics*, Elementary Education, English-Professional Writing, Environmental Science, History, International Studies*, Sport Management, Literature*, Marketing, Multicultural Studies*, Political Science, Psychology, Public Administration, Public Relations*, Secondary Education, Social Work, Special Education, Women's Studies*, Writing*.

*minor only

FOUR STEPS TO SUCCESS

EXPLORE DISCOVER EXPERIENCE IMPLEMENT

1ST YEAR

- Enroll in the Career Exploration Certificate.
- Attend info sessions to learn about career development and personal branding.
- Take a career assessment to identify and confirm interests.
- Get involved in campus clubs and organizations.
- Develop basic workplace skills through jobs or volunteer work.
- Talk with professors, family, and friends about career ideas.
- Conduct informational interviews with professionals working in fields of interest.
- Develop a relationship with your professors and faculty advisor.

2ND YEAR

- Meet with CDC career coach.
- Attend info sessions to learn about resume writing, and externships.
- Confirm your choice of major and consider options for double major or minor.
- Research careers of interest.
- Complete a job shadowing (externship) experience.
- Seek meaningful employment or volunteer work in a field related to your major.
- Explore options for undergraduate research and study abroad.
- Write a resume and have it reviewed by the CDC.
- Manage your online presence.

- 3^{RD} YEAR
- Enroll in the Career Success Certificate.
- Complete an internship and/ or undergraduate research.
- Attend info sessions about internships, interviewing, job search strategies, and grad school.
- Build a LinkedIn profile and continue to monitor your online presence.
- Complete a mock interview.
- Build skills through research projects, part-time employment, and volunteer work.
- Participate in employment panels, site visits & networking events.
- Attend internship & job fairs.
- Take on a leadership role in a student organization or work.
- Consider graduate school

4^{TH} YEAR

- Attend your Senior Kick-off and other info sessions to prepare for job search/grad school.
- Update your resume and LinkedIn profile.
- Create cover letter drafts.
- Gain experience through internships and/or undergraduate research.
- Secure references for job/grad school applications.
- Create your "30 second" commercial/elevator pitch.
- Meet with CDC to develop job search strategies.
- Research employers.
- Network with professionals through events and social media.
- Join a professional organization in your discipline.
- Attend the senior etiquette or luncheon dinner.
- Participate in job fairs and on-campus interviewing.

Sample Career Titles

Finance majors can be found working in a wide variety of career fields. Here are just some career titles that may be of interest. Please note that some jobs may require further education and training.

- Account Executive
- Actuary
- Appraiser/Assessor
- Audit Manager
- Bank Economist
- Bank Manager
- Budget Analyst
- Business Analyst
- Business Loan Administrator
- Business Manager
- Chief Executive Officer
- Chief Financial Officer
- Claim Adjuster/Examiner
- Commodities Trader
- Consumer Loan Officer
- Controller
- Cost Manager
- Credit Analyst

- Credit Counselor
- Credit Manager
- Estimator
- External Auditor
- Financial Aid Officer
- Finance Writer
- Financial Analyst
- Financial Consultant
- Financial Planner
- Foreign Exchange Trader
- Government Official
- Industrial/Institutional Buyer
- Insurance Agent/Broker
- Internal Auditor
- International Banking Officer
- International Trade Specialist
- Investment Banker
- Investment Researcher
- Investor Relations

- Market Research Analyst
- Mergers Manager
- Mutual Fund Manager
- Mutual Fund Trader
- Payroll Administrator
- Portfolio Analyst
- Property Manager
- Purchasing Agent
- Rate Analyst
- Real Estate Developer
- Sales Analyst
- Securities Analyst/Broker

Treasury Management

- Statistician
- Stockbroker
- Systems Analyst

Specialist

Trust Analyst

Underwriter

• Treasurer

Common Internship Sites and Employers

Finance majors often find internships and employment in the following industries:

- Banks/Financial Institutions
- Colleges/Universities
- Corporations
- **Credit Unions**
- **Credit Rating Agencies**
- Financial Planning Agencies & Firms
- Insurance Companies
- International Agencies .
- Law Firms
- Military
- Mutual Fund Companies
- Non-Profit Organizations
- Publishers .
- **Real Estate Brokers**
- **Small Businesses**
- State/Federal Governments

Vertex Wells Fargo

Handshake is the primary online resource for preparing and connecting students and alumni with employers. Handshake is the primary online resource www.kutztown.edu/handshake

Useful Websites for Finance Majors

Whether you are researching related career fields, applying for internships or jobs, or planning to join a professional association, these websites are for you!

Industry/Employment Information	Professional Associations	Related Area Employers
		BNY Mellon
Career Bank www.careerbank.com	The Association of Accountants and Financial Professionals in Business www.imanet.org	Dun & Bradstreet
		Charles Schwab & Co.
		Clark Associates, Inc.
e-Financial Careers	American Bankers Association	East Penn Manufacturing
www.efinancialcareers.com	www.aba.com/default.htm	Freedom Mortgage
Financial Job Bank	American Finance Association	Fleetwood Bank
www.financialjobbank.com	www.afajof.org	Haas Financial Group
		Hamilton Lane
LinkedIn Jobs	CFA Institute	Hershey Entertainment & Resorts
www.linkedin.com/jobs	www.cfainstitute.org	Historic Bethlehem Museums & Sites
	Financial Managers Association	Karr Barth Associates
	www.fma.org	Kutztown University: Small Business
	The Risk Management Association	Development Center
	www.rmahq.org/RMA	Lehigh Valley Investment Group
		MassMutual Greater Philadelphia
	Financial Planning Association	McAdam
	www.fpanet.org	McClarren Financial Advisors, Inc.
	Center for Financial Planning	Morgan Stanley
	www.cfp.net	Northwestern Mutual - Eastern PA
		Penske
		PPL Electric Utilities
		PSECU
		SEI
		Thrivent
		Travelers
		Univest
		Vanguard

Building Your Resume for a Career in Finance

Building a strong resume for your career field starts long before you ever start your job search. Employers want to hire graduates who not only have the necessary educational background but also have experience applying that knowledge to real life situations.

Francesca Finance

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PROFILE

To pursue a financial analyst position that enhances my financial investment skills.

QUALIFICATIONS

- Take note of the skills Experience with analyzing and managing financial data and knowledge Ability to effectively communicate with diverse populations obtained through your Strong leadership and presentation skills educational Proficient in QuickBooks, JavaScript, Adobe Photoshop, Mac OSX and Microsoft Office background and hands-on experiences. EDUCATION Highlight transferable B.S.B.A. Kutztown University of Pennsylvania (AACSB Accredited) Kutztown, P/ skills such as Major: Finance, Minor: Economics May 20x leadership and Fall 20xx-Spring 20x Dean's List communication. Study Abroad: Kutztown/John Cabot University Summer 20x Related Courses: Personal Financial Planning, Investment Portfolio Management, Financial Markets and Institution Intermediate Financial Management, Multinational Financial Management, Macroeconomics, Microeconomics INTERNSHIP & EXTERNSHIP EXPERIENCE Learn more about your field and DMS Funds Leesport, PA develop the Financial Analyst Intern Summer 20x necessary skills for Assisted in establishment of mutual funds that invested in emerging markets employment by Performed research focused on new frontier market opportunities gaining hands-on Complied, analyzed and presented financial data experience through Aided company-wide migration to paperless time card system externships, Student Extern Nov 20xx internships, part-time Observed collection and analysis of financial information jobs and related Witnessed process of constructing financial reports volunteer positions. RELATED EXPERIENCE Kutztown University Applied Investment Management (AIM) Program Kutztown, PA **Financial Analyst** Aug-May 20x Selected to manage University endowment portfolio of \$260,000 Worked with team of top finance students to pitch buying, selling or holding stocks Develop Presented weekly economic reports regarding current portfolio holdings to faculty professionally through campus CAMPUS INVOLVEMENT & LEADERSHIP involvement and professional President, Financial Management Association: Kutztown University Chapter Spring 20xx- Presen memberships. Coordinate professional speaker events, networking events and company information sessions This illustrates Organize and facilitate weekly Chapter meetings responsibility, Fall 20xx-Presen Member leadership abilities Volunteer, Special Olympics, Kutztown University and time Spring 20xx & 20x management skills. PROFESSIONAL DEVELOPMENT American Finance Association Fall 20xx-Presen. Career Success Certificate, Kutztown University Career Development Center Spring 20xx Career Exploration Certificate, Kutztown University Career Development Center Fall 20xx WORK EXPERIENCE Kutztown University Health & Wellness Center Kutztown, PA Desk Receptionist Fall 20xx-Present
 - Schedule appointments, manage waiting room, record and file confidential information

For More Information on Finance Careers or to speak to a Career Counselor, contact KU Career Development Center 113 Stratton Administration Center * 610-683-4067 * careerhelp@kutztown.edu * www.kutztown.edu/careercenter